

## United Way of Sarnia-Lambton Statement of Revenue & Expenditures General Fund

FOR THE YEAR ENDED DECEMBER 31, 2005

	2005	2004
<b>REVENUE</b>		
Campaign revenue	\$1,894,259	\$1,886,520
Uncollectable pledges and other adjustments	<u>(28,335)</u>	<u>(41,833)</u>
Net revenue from prior year's campaign	1,865,924	1,844,687
Interest	18,606	11,111
Bingo Revenue net of expenses	16,201	(6,733)
Other campaign activities net of expenses	<u>839</u>	<u>(729)</u>
	<u>1,901,570</u>	<u>1,848,336</u>
<b>EXPENDITURES</b>		
Allocation to community services	1,475,825	1,481,947
Campaign & Admin. costs	289,533	305,023
Community investment and program costs	110,480	107,089
United Way of Canada	<u>13,575</u>	<u>13,463</u>
	<u>1,889,413</u>	<u>1,907,522</u>
Excess (Deficiency) Of Revenue Over Expenditures	\$ <u>12,157</u>	\$ <u>(59,186)</u>
Fund Balance, Beginning	120,741	179,927
Excess of Revenue Over Expenditures	<u>12,157</u>	<u>(59,186)</u>
Fund Balance, Ending	\$ <u>132,898</u>	\$ <u>120,741</u>

## United Way of Sarnia-Lambton Supplementary Financial Information

FOR THE YEAR ENDED DECEMBER 31, 2005

### WES THOMPSON MEMORIAL ENDOWMENT FUND STATEMENT OF REVENUE AND EXPENDITURES

	2005	2004
<b>REVENUE</b>		
Memorial Donations	\$ 235	\$ 3,130
Interest Income	<u>40,560</u>	<u>45,303</u>
	<u>40,795</u>	<u>48,433</u>
<b>EXPENDITURES</b>	---	---
<b>EXCESS OF REVENUE OVER EXPENDITURES</b>	\$ <u>40,795</u>	\$ <u>48,433</u>
Fund Balance, Beginning	917,903	869,470
Excess of Revenue Over Expenditures	<u>40,795</u>	<u>48,433</u>
Fund Balance, Ending	<u>\$958,698</u>	<u>\$917,903</u>

## United Way of Sarnia-Lambton Balance Sheet

DECEMBER 31, 2005

ASSETS	2005	2004
<b>Current Assets</b>		
Cash and term deposits	\$1,186,485	\$1,258,172
Accounts receivable and accrued interest	20,292	30,211
Campaign pledges receivable	822,639	748,652
Artwork Inventory	12,320	12,320
Prepaid Expenses	<u>2,076</u>	<u>1,656</u>
	\$2,043,812	\$2,051,011
<b>Investments</b>	917,686	880,593
Property, Plant and Equipment	<u>47,554</u>	<u>40,287</u>
	<u>\$3,009,052</u>	<u>\$2,971,891</u>
<b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued liabilities	25,832	26,668
Deferred revenue	<u>1,891,624</u>	<u>1,906,579</u>
	<u>1,917,456</u>	<u>1,933,247</u>
<b>FUND BALANCES</b>		
General fund	132,898	120,741
Wes Thompson Memorial Endowment fund	<u>958,698</u>	<u>917,903</u>
	<u>1,091,596</u>	<u>1,038,644</u>
	<u>\$3,009,052</u>	<u>\$2,971,891</u>

"Financial Statement Highlights.  
Complete Statements Available Upon Request."



## "Investing In Our Community"

### United Way of Sarnia-Lambton

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Visit the United Way's Website

[www.theunitedway.on.ca](http://www.theunitedway.on.ca)

## Approved Investments 2006-2007

Big Brothers of Sarnia-Lambton	\$85,158
Big Sisters of Sarnia-Lambton	79,920
Boys and Girls Club of Sarnia-Lambton	65,576
Canadian Hearing Society of Sarnia-Lambton	45,000
Canadian Mental Health Association	68,000
Canadian National Institute for the Blind	50,000
Canadian Red Cross, Sarnia-Lambton Branch	24,000
Community Living Sarnia and District	41,000
Credit Counselling Services	15,400
Epilepsy Support Centre	25,000
Family Counselling Centre	232,218
Girl Guides of Canada - Lambton Board	10,000
John Howard Society Sarnia Lambton	89,715
Lambton Elderly Outreach	30,000
Lambton Seniors' Association	9,500
Multiple Sclerosis Society Sarnia-Lambton Chapter	27,450
North Lambton Social Services Centre	34,997
Ontario March of Dimes	20,000
Sarnia-Lambton Rebound	60,000
Salvation Army	35,986
Scouts Canada-Bluewater District (Donor Option)	2,758
Sexual Assault Survivors' Centre Sarnia-Lambton (Donor Option)	2,700
St. Clair Child & Youth (Donor Option)	2,557
St. John Ambulance-Lambton Branch (Donor Option)	2,000
Sarnia-Lambton Stroke Recovery Assoc.	12,500
Resource Houses - YMCA	83,500
Amenity Houses - St. Clair Child & Youth	46,500
Victorian Order of Nurses	81,041
Women's Interval Home	24,000
YMCA of Sarnia-Lambton (Donor Option)	4,045

## Venture Grants

Lambton Seniors' Association Handyman/Handywoman Program	\$10,000
Learning Disabilities Association of Lambton County - Community Awareness	20,000
Women's Interval Home Early Years Children's Program	20,000
Salvation Army - Medical Necessities	3,335
Brain Injury Association - Survivors' Program	15,000
Lambton College - Family Math & Alphabet Fun	6,000
White Cane Club	15,000

# United Way of Sarnia-Lambton 49th Annual Report 2005



Investing In  
Our Community  
...What matters



[www.theunitedway.on.ca](http://www.theunitedway.on.ca)

# President's Report

ROB MOORE

The United Way of Sarnia-Lambton has once again had a very successful year.

I say this based upon more than just the achievement of the campaign thermometer. The United Way of Sarnia-Lambton measures its performance based on a number of dimensions; campaign and administration costs, percent of campaign allocated to agencies, the overall impacts of our allocations to community programs and services, and many others.

Community donors, nearly 10,000 in fact, took the time to donate money to the United Way of Sarnia-Lambton to distribute to a number of community programs and services to keep Sarnia-Lambton such a great place to live, work, and retire in.

Take Sarnia-Lambton Rebound for example. This youth program is aimed at giving young people the tools to make the right choices in life; to stay in school, to set attainable goals, and to have no adverse dealings with the criminal justice system. As a result of a very successful campaign, and a reduction in our campaign and administration costs of \$15,000, I am pleased to say that we were able to increase our funding of this much needed program by nearly 20%.

The successes of Rebound affect all of us in our community, not just those of us who have children, or those who have had children go through the program. Each of us who live in Sarnia-Lambton benefit when Rebound is successful in helping turn these young people's lives around to make better choices in society.

This year, we admitted a new regularly Funded Agency, the Lambton Seniors Association. Seniors services are becoming more and more important in Lambton. As our population ages, and it is aging at a quicker rate than the provincial and federal averages, we need to do what we can to keep seniors healthy, happy, and in their own homes. What better example than the Lambton Seniors who have been receiving a Venture Grant up until now, to provide the Handy Man/Handy Woman program.

Simple tasks to most of us like changing a light bulb can cause serious injury to a frail senior. Now, the Lambton Seniors' Association can assist with tasks like these that prevent seniors from putting themselves at risk of a serious injury. These simple tasks left undone, or done unsafely, might result in the senior having to leave the family home and go to live in a long term care term facility, or hospital bed.

## President's Report Continued...

I have never been more proud of my involvement in the United Way of Sarnia-Lambton.

With sadness today, I announce the retirement of several Board Members; four of whom have completed 10 years of service on our Board; John Forbes, Jerry Vopicka, Gerry Little, and Bill Woods. I personally have enjoyed working with each of you over the years, and on behalf of the United Way and the 29 Funded Agencies, I thank you for your hard work, dedication, valuable insight and support. We also said good bye earlier in the year to Lisa Mayer, and Pauline Matheson who had to retire early from the Board as a result of work commitments.

I can assure each of you, that in keeping with tradition at the United Way, although you may no longer be on the Board, you may never really leave the United Way. We look forward to your continuing support on various committees, and activities.

I would be remiss if I did not thank all the Board Members, Campaign volunteers, and Community Investment volunteers of the United Way. While it is difficult to put a number to how many volunteers there are, I do know that the numbers are in the hundreds; and each have played a vital role in our success.

In closing, I'd like to thank Dave Brown and the entire staff at the United Way. Their dedication and ongoing support and commitment are a huge part of our success.

Thank you to all of you.

# Campaign Chair Report

MARTIN VROLYK

Where did the year go?

It seemed not so long ago that Dave Brown approached me to ask if I would chair the 2005 United Way Campaign. While I was happy to do so, I was nervous knowing that reaching the 2004 campaign level of \$1.8 Million would not be easy.

Fast forward now to 2006 and looking back, while the campaign was not easy, it did run pretty much according to plan.

As Campaign Chair, I am the one who gets thanked the most and get to celebrate with the United Way of Sarnia-Lambton Board of Directors, but the reality is, there are hundreds, maybe thousands of people who deserve far more thanks than me.

Looking back at the experience, and it is one that I will not forget, I may have had the easiest job.

## Campaign Report Continued...

The real thanks goes not only to each and every donor, but to the volunteers who really made this all a reality.

The volunteers involved at the many employee campaigns throughout Lambton; most have their own jobs to do in addition to running the fall campaign, are responsible for the campaign success. The volunteers who worked tirelessly canvassing employees, arranging BBQs, flipping burgers, organizing raffles, employee campaign rallies, and so on, are the real workers who deserve all the thanks.

My year as Campaign Chair did bring me in contact with many of these people, and I cherish the opportunity that I had. Many Employee Campaign Committee members have worked on the United Way campaign for far longer than I have, they plan their campaign, recruit canvassers and committee members to have a direct impact on our community as a whole.

I'd also like to take this opportunity to thank the local media for their assistance. I would ask that they never underestimate the valuable role they play in our success

To the Board of Directors, a great group of community citizens who supported me and my campaign team over the year; thank you. Although my term as Campaign Chair is up, I am pleased to be elected to the Board of Directors so that I can continue my support of the United Way, and perhaps offer assistance and guidance to the 2006 Campaign Chair whom we will announce soon.

And finally, I'd like to thank the staff and loaned representatives at the United Way. I underestimated how much of a community asset they all are and I consider myself fortunate to have worked with them so closely.

Thank you to Shell Canada and Imperial Oil for their continuing sponsorship of the Loaned Representatives Program.

# 2005 Board of Directors

Dave Barnes	Laura Black	Joe Dedecker
John Forbes	Mark Harris	Gerry Little
Pauline Matheson	Lisa Mayer	Rob Moore
Bill Morkin	Pierre Soulard	Mary Thayer
Natalie Thompson	Jerry Vopicka	Bill Woods

# Community Investment Report

LAURA BLACK

This has been another very busy year on the Community Investment front. I would like to thank the many volunteers on the Community Investment Panels, the Community Investment Committee and the United Way Board which reviewed the funded programs. The United Way funding process is a very in depth, three step process involving these three different groups of volunteers. The volunteers dedicated numerous hours reviewing the United Way funded programs to ensure they would yield the best possible outcomes for our community in the most efficient way possible. They look at the outcomes and impacts the programs have on the clients, their families, and our community. They also examine the financial responsibility of the agency, the effectiveness and efficiency of the program, the demographics of our community, and the number of funding priorities the program meets. The programs enrich and better the lives of many in Sarnia-Lambton.

Fourteen of the 65 United Way funded programs within our 29 member agencies saw an increase in funding as a result of the very successful fund-raising campaign. In addition, the United Way funded seven venture grants during 2005 for programs at Lambton Seniors Association, the Learning Disabilities Association, the Women's Interval Home, Salvation Army, Brain Injury Association of Sarnia-Lambton, Lambton College, and Sarnia-Lambton White Cane Club.

I would also like to thank Pamela Bodkin for her support as well as the rest of the staff.

Again, THANK YOU and I look forward to another successful Community Investment process in 2006-2007.

## Here's how your donation will be invested in 2006-2007

