

**United Way of Sarnia-Lambton
Statement of Operations
General Fund**

FOR THE YEAR ENDED DECEMBER 31, 2014

	2014	2013
REVENUE		
Campaign revenue	\$2,063,679	\$2,006,447
Uncollectable pledges and other adjustments	<u>-15,353</u>	<u>-17,774</u>
Net revenue from prior year's campaign	2,048,326	1,988,673
Winter Warmth Program	53,994	46,510
Investment	21,840	21,092
Day of Caring	5,500	4,500
Memorial Donations	4,033	0
Bingo Revenue net of expenses	4,068	3,260
Other campaign activities net of expenses	19,019	17,311
Shell Summer Student Revenue	24,138	32,066
	<u>2,180,918</u>	<u>2,113,412</u>
EXPENDITURES		
Winter Warmth Program	53,994	46,510
Allocation to Community Services	1,619,629	1,590,948
Day of Caring Expenses	5,500	4,500
Shell Summer Student Expenses	12,069	22,332
Campaign & Admin. Costs	356,399	344,376
Community Investment and Program Costs	156,720	150,537
United Way of Canada	17,078	16,852
Total Expenditures	<u>2,221,389</u>	<u>2,176,055</u>
Fund Balance, Beginning Excess of Revenue	406,762	434,184
Over Expenditures	-40,471	-62,643
Inter-fund Transfers	45,524	35,221
Fund Balance, Ending	<u>\$ 411,815</u>	<u>\$ 406,762</u>

**United Way of Sarnia-Lambton
Supplementary Financial Information**

FOR THE YEAR ENDED DECEMBER 31, 2014

FUTURE FUND		
	2014	2013
REVENUE		
Memorial Donations	\$520,060	\$76,533
Interest Income	45,524	35,224
Total Revenue	<u>565,584</u>	<u>111,757</u>
EXPENDITURES		
Inter-fund Transfers	-45,524	-35,221
EXCESS OF REVENUE OVER EXPENDITURES	520,060	76,536
Fund Balance, Beginning Excess of Revenue	1,231,495	1,154,959
Over Expenditures	565,584	111,757
Inter-fund Transfers	-45,524	-35,221
Fund Balance, Ending	<u>\$1,751,555</u>	<u>\$1,231,495</u>

**United Way of Sarnia-Lambton
Statement of Financial Position**

DECEMBER 31, 2014

ASSETS	2014	2013
Current Assets		
Cash and term deposits	\$2,027,644	\$2,213,033
Accounts receivable and accrued interest	114,767	216,977
Campaign pledges receivable	793,847	623,448
Artwork Inventory	12,320	12,320
Prepaid Expenses	0	1,746
Due from Future Fund	84,540	41,943
Due from General Fund	0	0
Total	<u>3,033,118</u>	<u>3,109,467</u>
Investments	1,799,403	996,305
Property, Plant and Equipment	14,610	12,000
Total Assets	<u>4,847,131</u>	<u>4,117,772</u>
LIABILITIES		
Current Liabilities		
Accounts payable and accrued liabilities	37,921	31,214
Deferred revenue	2,561,300	2,406,358
Due to General Fund	84,540	41,943
	<u>2,683,761</u>	<u>2,479,515</u>
FUND BALANCES		
General fund	411,815	371,541
Future Fund	1,751,555	1,266,716
	<u>2,163,367</u>	<u>1,638,257</u>
Total Liabilities	<u>\$4,847,131</u>	<u>\$4,117,772</u>

Financial Statement Highlights

Complete Statements Available Upon Request



**United Way
Sarnia-Lambton**

United Way of Sarnia-Lambton

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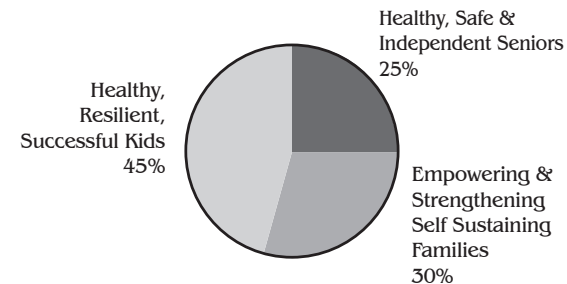
Approved Investments 2015-2016

Big Brothers Big Sisters	\$185,373
Boys & Girls Club of Sarnia-Lambton	\$83,113
Canadian Hearing Society of Sarnia-Lambton	\$55,500
Canadian Mental Health Association	\$39,985
CNIB	\$52,020
Community Living Sarnia-Lambton	\$45,000
Epilepsy Support Centre	\$22,500
Family Counselling Centre	\$227,339
Financial Fitness	\$20,000
Lambton Elderly Outreach	\$53,000
Lambton Seniors' Association	\$35,200
Learning Disabilities Sarnia-Lambton	\$40,000
March of Dimes Canada	\$20,000
Multiple Sclerosis Society	\$25,000
New Beginnings, ABI & Stroke Recovery	\$36,000
Salvation Army	\$62,500
Sarnia Lambton Rebound	\$70,750
St. Clair Child & Youth	\$48,500
VON	\$53,500
Women's Interval Home	\$13,856
YMCA - Resource Houses	\$90,250
YMCA - Autism Summer Camp	\$34,500

Venture Grants

Across Languages (Interpretation Services)	\$3,900
Canadian Red Cross (Transportation Supplement)	\$17,500
Community Living (Summer Employment)	\$20,000
County of Lambton (Student Nutrition)	\$25,000
North Lambton Community Health Centre (Opening Doors Program)	\$30,000

2013-2016 Investments



**United Way of
Sarnia-Lambton
58th Annual Report
2014**



**Youth.
Families.
Seniors.
RESULTS!**

www.theunitedway.on.ca

President's Report

CHRIS HAWKSWORTH

I am so proud of our community and the United Way of Sarnia-Lambton.

Through the generosity of so many volunteers and donors, combined with the measurable impacts provided by the funded programs, we have accomplished a great deal in Sarnia-Lambton. We know our youth are staying in school and getting better grades; seniors are living more independently and healthier than before and families are more sustainable and are less likely to become homeless.

Our work is not done.

Thanks to committed volunteers, businesses, companies, Labour and individuals, we are doing more each and every year in Sarnia-Lambton. We are investing donated resources and volunteer time directly into programs and services with clearly defined goals and objectives.

As our revenues continue to rise, the percentage of dollars used for fundraising and administration costs are decreasing, resulting in more of the donated dollars being invested into local programs and services. We are increasing our donors' return on investment thanks in part to those who are providing the United Way with planned gifts through their wills.

Thank you to everyone in Sarnia-Lambton who helped make 2014 such a success. We could not have done it without you.

Campaign Chair Report

RICHARD KELCH

As we reflect on the 2014 United Way of Sarnia-Lambton fundraising campaign I would like to extend a heartfelt thank you to all of the volunteers for your hard work and commitment. I want to say thank you to everyone who made a donation and for making me proud to be a part of such a caring community.

Campaign Chair Report Continued...

We achieved incredible success, raising \$ 1,950,000.00; this is a record amount and surpassed the 2014 campaign goal by \$30,000.00. There are many reasons for our achievement including a wonderful campaign cabinet; an experienced and committed staff; our Imperial Loaned Representative and enthusiastic volunteers. We also had the full support of organizations and media. None of this could have been accomplished without all facets of our caring community.

The Sarnia Sting Black and White game, Day of Caring and Locally Lambton Dinner were all very successful community events. Thank you to the Industrial/Construction Sector, corporations, labour, businesses, agencies and individual donors.

I invite you to be a part of change in 2015. Help us continue to make a difference in the life of another.

Community Investment Report

PAMELA GALLANT, COMMUNITY INVESTMENT CHAIR

Helping to make a lasting impact on the lives of people in Sarnia Lambton continues to be the goal of our local United Way. The Community Investment Committee (CIC) is trusted to be part of the decision making process that ensures the much appreciated donations are thoughtfully distributed in a way to ensure the most positive and lasting impact on our community.

As our community changes, so have the efforts of the local volunteers and agencies. The United Way's CIC is pleased to be able to support the innovative ideas and strategies that have been implemented to help build and support strong families and individuals of all ages. Donors can rest assure that their dollars are being put to good use changing the lives of those in need in our community. We are able to fund programs that keep our youth in school and out of the legal system;

Community Investment Report Continued...

keep seniors in their own homes longer and out of long term care facilities or hospitals and assist struggling families to continue their climb to self-sufficiency.

We, the United Way volunteers, are mindful of the responsibility we have been given. We are focused on supporting the achievement of the community goals and outcomes with transparency. Thank you to all the members of the CIC and the United Way staff for their dedication.

Day of Caring

The annual United Way 'Day of Caring' is an event where sponsoring companies release employees for the day to go to work in our community. There is a wide variety of jobs completed in one day ranging from basic yard or house work to building projects or repairs.

Day of Caring provides volunteer labour to agencies which allows them to focus their resources on helping people rather than building maintenance. Volunteers also assist individuals with the upkeep of their own homes so they can live independently in a safe environment.

For more information or to become involved with the 'Day of Caring' contact Pamela Bodkin at pam@theunitedway.on.ca



2014 Board of Directors

Heather Allen	Karen Hall-Voegelin	Wendy Murru
Kathy Braet	Chris Hawksworth	Rima Rizkallah
Brian Fielder	Richard Kelch	Kathy Sitter
Pam Gallant	Al McChesney	Martin Vrolyk
John Girard	Rob Moore	Gigi Walent-Burke



The United Way of Sarnia-Lambton is looking to the future. With the ever changing needs of our community, the United Way wants to ensure it can provide sustainable funding.

The United Way Future Fund is an endowment fund which allows donors to make a contribution to United Way with no cost to the donor during their lifetime. There are many ways to support the Future Fund including donation of stocks, cash or planned giving through a donor's estate or will.

Having already grown to \$1.8 Million, the Future Fund will provide 3.5% in interest each year to be annually invested directly into funded programs and services.

For more information on the United Way of Sarnia-Lambton Future Fund, please contact Dave Brown at: dave@unitedwayfuturefund.com