

**United Way of Sarnia-Lambton
Statement of Operations
General Fund**

FOR THE YEAR ENDED DECEMBER 31, 2015

	2015	2014
REVENUE		
Campaign revenue	\$2,167,109	\$2,063,679
Uncollectable pledges and other adjustments	<u>-9,784</u>	<u>-15,353</u>
Net revenue from prior year's campaign	2,157,325	2,048,326
Winter Warmth Program	39,190	53,994
Investment	21,046	21,840
Day of Caring	4,750	5,500
Memorial Donations	0	4,033
Bingo Revenue net of expenses	6,442	4,068
Other campaign activities net of expenses	8,369	19,019
Shell Summer Student Revenue	0	24,138
	<u>2,237,122</u>	<u>2,180,918</u>
EXPENDITURES		
Winter Warmth Program	38,200	53,994
Allocation to Community Services	1,730,659	1,619,629
Day of Caring Expenses	4,750	5,500
Shell Summer Student Expenses	0	12,069
Campaign & Admin. Costs	352,000	356,399
Community Investment and Program Costs	136,555	156,720
United Way of Canada	17,512	17,078
Total Expenditures	<u>2,279,676</u>	<u>2,221,389</u>
Fund Balance, Beginning	411,815	406,762
Excess of Revenue		
Over Expenditures	-42,554	-40,471
Inter-fund Transfers	30,000	45,524
Fund Balance, Ending	<u>\$ 399,261</u>	<u>\$ 411,815</u>

**United Way of Sarnia-Lambton
Supplementary Financial Information**

FOR THE YEAR ENDED DECEMBER 31, 2015

FUTURE FUND		
	2015	2014
REVENUE		
Memorial Donations	\$ 62,607	\$ 520,060
Interest Income	61,202	45,524
Total Revenue	<u>47,680</u>	<u>565,584</u>
EXPENDITURES		
Inter-fund Transfers	-30,000	-45,524
EXCESS OF REVENUE OVER EXPENDITURES	141,489	520,060
Fund Balance, Beginning	1,751,555	1,231,495
Excess of Revenue		
Over Expenditures	171,489	565,584
Inter-fund Transfers	-30,000	-45,524
Unrealized Loss on Investment	-24,328	
Fund Balance, Ending	<u>\$1,868,716</u>	<u>\$1,751,555</u>

**United Way of Sarnia-Lambton
Statement of Financial Position**

FOR THE YEAR ENDED DECEMBER 31, 2015

	2015	2014
ASSETS		
Current Assets		
Cash and term deposits	\$2,406,606	\$2,027,644
Accounts receivable and accrued interest	67,099	114,767
Campaign pledges receivable	740,168	793,847
Artwork Inventory	12,320	12,320
Due from Future Fund	82,697	84,540
Total	<u>3,308,890</u>	<u>3,033,118</u>
Investments	1,680,048	1,799,403
Property, Plant and Equipment	16,982	14,610
Total Assets	<u>5,005,920</u>	<u>4,847,131</u>
LIABILITIES		
Current Liabilities		
Accounts payable and accrued liabilities	45,590	37,921
Deferred revenue	2,609,656	2,561,300
Due to General Fund	82,697	84,540
	<u>2,737,943</u>	<u>2,683,761</u>
FUND BALANCES		
General Fund	399,261	411,815
Future Fund	1,868,716	1,751,555
	<u>2,267,977</u>	<u>2,163,367</u>
Total Liabilities	<u>\$5,005,920</u>	<u>\$4,847,131</u>

Financial Statement Highlights

Complete Statements Available Upon Request



**United Way
Sarnia-Lambton**

United Way of Sarnia-Lambton

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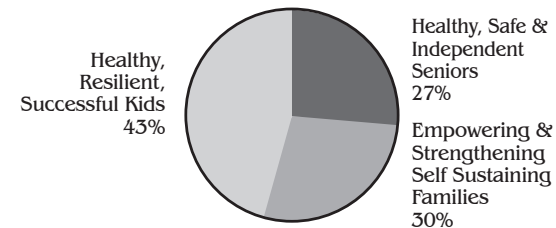
Approved Investments 2016-2019

Big Brothers Big Sisters	\$189,537
Boys & Girls Club of Sarnia-Lambton	\$88,222
Canadian Mental Health Association	\$59,985
Canadian Red Cross	\$96,500
CNIB	\$54,121
Community Living Sarnia-Lambton	\$45,000
Family Counselling Centre	\$227,339
Financial Fitness	\$20,000
Lambton Elderly Outreach	\$53,000
Lambton Seniors' Association	\$35,200
Learning Disabilities Sarnia-Lambton	\$40,000
March of Dimes	\$20,000
Multiple Sclerosis Society	\$25,000
North Lambton Community Health Centre	\$30,000
Rebound	\$93,300
Salvation Army	\$65,500
St. Clair Child & Youth	\$48,500
New Beginnings, ABI & Stroke Recovery	\$47,500
VON	\$56,000
YMCA - Resource Houses	\$70,000
YMCA - Autism Summer Camp	\$39,500

Venture Grants (2015)

North Lambton Community Health Centre (Opening Doors Program)	\$27,500
Community Living (Summer Employment)	\$20,000
Canadian Red Cross (Transportation Supplement)	\$17,500
County of Lambton (Student Nutrition)	\$14,000
Canadian Mental Health (Suicide Prevention)	\$10,000
Big Brothers Big Sisters (Youth in Care Mentoring Program)	\$15,000
Rebound (Safe Jr.)	\$30,000

2016-2019 Investments



14% Administration & Fundraising Costs

86% Local Programs & Services provided by Member Agencies

* Percentages reflect 2015 Financial Audit

**United Way of
Sarnia-Lambton
59th Annual Report
2015**



**Youth.
Families.
Seniors.
RESULTS!**

www.theunitedway.on.ca

President's Report

KATHY SITTER

What a year we had in 2015. This past year has been a successful and exciting venture for our Board. Not only were we able to surpass our fundraising goal, we were also able to see an increase in the Future Fund endowment.

For the first time ever the United Way fundraising campaign surpassed \$2,000,000. With the addition of donor options to non-funded agencies, the final tally was closer to \$2,200,000.

With the use of new, state of the art software we completed a three year funding review process. The United Way was successful in generating new revenue sources, and was able to fund programs that kept children in school, seniors healthier and living at home, and kept families together.

Starting in 2016, we have increased the percentage of funding to support seniors programs. These programs are proven effective in maintaining seniors health and preventing unnecessary doctor and hospital visits while enabling seniors to live at home where they want to be. The 2016-2019 funding cycle will see 30% of our available allocations used for such programs, 28% will be used for programs and services that keep families together and 43% will assist youth throughout Sarnia-Lambton.

I would like to thank the entire community for their support. We would not be able to make change in this community without all of you. It takes thousands of donors, hundreds of volunteers, the media, organized labour, sponsors, companies, local businesses and of course, the volunteer Board of Directors and staff at United Way to achieve campaign success. Thank you all.

Campaign Chair Report

RICHARD KELCH

With the support of hundreds of volunteers and the residents of Lambton County, I am pleased to report that we exceeded our goal and closed the campaign books at \$2,012,000.

The industrial, construction and agricultural sectors, corporations, labour, business and agencies along with individual donors each made the campaign a success. The Sarnia Sting Black & White game along with the Locally Lambton Dinner and Auction were well attended, bringing our community together.

I would like to thank our volunteers, local media, our Imperial Loaned Representative and the United Way staff for making a difference in our community.

I believe in the work that United Way is doing and as a result I will continue on for a third term as Campaign Chair. I look forward to leading the 2016 campaign as we help to build a strong community and create positive change.

Community Investment Report

PAMELA GALLANT, COMMUNITY INVESTMENT CHAIR

Helping to make a lasting impact on the lives of people of Sarnia Lambton, continues to be the goal of our local United Way. The Community Investment Committee is trusted to be part of the decision making process that ensures the much appreciated donations are thoughtfully distributed in a way to ensure the most positive and lasting impact on our community.

This fall, the CIC committee was joined by a reflective group of volunteers to take part in the process to determine how United Way donations could be allocated within the community. This dedicated group of volunteers, listened and questioned so that they could best determine which community partner could make a meaningful impact to the lives of families, seniors and youth living in Sarnia Lambton. Thank you to all

Community Investment Report Continued...

those who volunteered during this time. The support of the knowledgeable United Way staff is also greatly appreciated.

The Community Investment Committee is just one of the ways that the Sarnia Lambton United Way diligently works to be well informed about the people in the community and to advocate for what will make an impact on all who call Sarnia Lambton home.

Day of Caring

Each year hundreds of volunteers help people with minor home maintenance jobs to help keep their homes safe and clean. The annual United Way 'Day of Caring' is a day for participants to help individuals and organizations in need. Non-profit organizations are then able to focus their own resources on providing human care services instead of office or building maintenance. Seniors are able to remain safely in their own homes longer, where they are happier. How does it work? Local sponsoring companies release employees for the day to work on identified projects across Sarnia-Lambton. All jobs requested are inspected ahead of time to determine specific trades or skills required to complete along with a means test to ensure we are helping those most in need in our community. **To get involved please contact Pamela at 519-336-5452 Ext. 5.**



2015 Board of Directors

Heather Allen	Chris Hawksworth	Rima Rizkallah
Alan Blahey	Richard Kelch	Kathy Sitter
Brian Fielder	Jason Killingsworth	Lisa Smith
Pam Gallant	Al McChesney	Martin Vrolyk
John Girard	Wendy Murru	Christie Wessner

Locally Lambton

The Locally Lambton Dinner and Auction has become a tradition during the fall fundraising campaign. The harvest meal is a true eye opener to what Lambton County agriculture contributes to our community. The meal is served buffet style with a broad menu prepared by Lambton College Culinary Management students overseen by Chef Alastair Mackay. The menu features everything from roasted turkey, lamb, and trout to roasted pepper salad and a 100% local vegetable medley. Almost all of this food is grown, raised or produced in Lambton County. The herbs and spices are also locally grown. Businesses throughout Sarnia-Lambton donate auction items for the event. The 9th annual dinner and auction is October 29, 2016. **If you would like to contribute an auction item please contact Rebecca at rebecca@theunitedway.on.ca.**